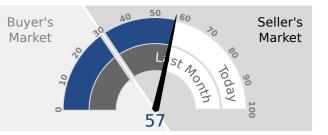


SAN DIEGO COUNTY, CA Single-Family Homes

This week the median list price for San Diego County, CA is \$1,374,000 with the market action index hovering around 57. This is less than last month's market action index of 58. Inventory has held steady at or around 1,661.

MARKET ACTION INDEX

This answers "How's the Market?" by comparing rate of sales versus inventory.

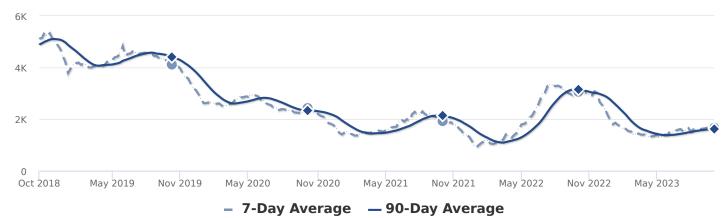


Strong Seller's Market

REAL-TIME MARKET PROFILE

Median List Price	~~~~	\$1,374,000					
Median Price of New Listings	\sim	\$1,062,250					
Per Square Foot	\sim	\$613					
Average Days on Market	$\overline{}$	72					
Median Days on Market	~	35					
Price Decreased	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	28%					
Price Increased	\sim	2%					
Relisted	~	26%					
Inventory	~~~~	1,661					
Median Rent		\$4,000					
Market Action		57					
Strong Seller's Market							

INVENTORY



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$4,395,000	4,400	0.5 - 1 acre	5	4.5	24	36	59	70
\$1,749,000	2,858	0.25 - 0.5 acre	4	3	34	65	91	35
\$1,100,000	2,119	8,000 - 10,000 sqft	4	2.5	44	88	113	21
\$759,000	1,505	6,500 - 8,000 sqft	3	2	50	105	147	21