REAL ESTATE MARKET REPORT Cory Nastazio @ (760) 688-9533 | Nicole Panattoni @ (760) 637-9870

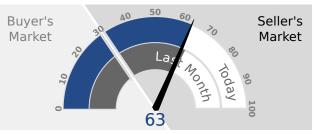


SAN DIEGO COUNTY, CA Condos/Townhomes

This week the median list price for San Diego County, CA is \$739,950 with the market action index hovering around 63. This is less than last month's market action index of 65. Inventory has held steady at or around 868.

MARKET ACTION INDEX

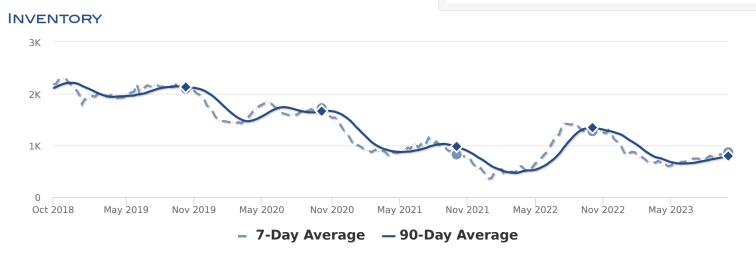
This answers "How's the Market?" by comparing rate of sales versus inventory.



Strong Seller's Market

REAL-TIME MARKET PROFILE

Median List Price	\checkmark	\$739,950					
Median Price of New Listings	~~~·	\$639,000					
Per Square Foot	\checkmark	\$657					
Average Days on Market	\sim	52					
Median Days on Market		28					
Price Decreased	~~~~	25%					
Price Increased	\sim	2%					
Relisted	\sim	27%					
Inventory		868					
Median Rent	/~~~•	\$2,995					
Market Action		63					
Strong Seller's Market							



MARKET SEGMENTS

Each segment below represents approximately 25% of the market ordered by price.

Median Price	Sq. Ft.	Lot Size	Beds	Bath	Age	New	Absorbed	DOM
\$1,695,000	1,650	6,500 - 8,000 sqft	3	2.5	31	22	36	56
\$869,000	1,350	0 - 4,500 sqft	2	2	32	43	50	28
\$617,000	1,102	4,500 - 6,500 sqft	2	2	35	61	55	14
\$450,000	846	8,000 - 10,000 sqft	2	1	42	49	65	14